

Financial Representative Intern Job Description

Job Description: Interns with the Northwestern Mutual Financial Network have the same opportunities to build their careers as full-time representatives. Supported by our network of specialists, training programs and mentoring opportunities, interns have access to the resources, products and assistance they need to help their clients and build their practices.

Like financial representatives, interns strive to understand their clients' goals and visions in order to uncover financial solutions that put them on a path to success. Financial Representative interns are in business for themselves – but they're not alone. Network Representative interns are in business for themselves – but they're not alone.

Accolades, Ratings and Assessments:

- CNNMoney.com named Northwestern Mutual's internship program among the "Five Best Internships for Real Work" (July 2006).
- The Northwestern Mutual internship program has been named "one of America's Top Ten Internships, 2008" by Vault Guide to Internships, 2008.
- In 2007, for the 24th time in as many years, *Fortune* magazine recognized Northwestern Mutual as **America's "Most Admired" company** in our category (Fortune Magazine, March 19, 2007)
- Northwestern Mutual was ranked as the "Best Service Company to Sell For" in Selling Power Magazine's '50 Best Companies to Sell For' issue (November/December 2007).
- Northwestern Mutual consistently earns **the highest possible financial strength ratings** from the four major financial ratings services. (A++ — A.M. Best (May 2006); AAA — Fitch Ratings (August 2006); AAA — Standard & Poor's (May 2006); Aaa — Moody's Investors Service (March 2006)

Opportunity: Your local network office provides tools, resources and training to help you discover and build your markets to develop a successful practice as a Network Representative intern. At Northwestern Mutual we believe training is a process, not an event. Can you envision a life of real world compensation, freedom and calling your own shots? Many college students cannot. The Northwestern Mutual internship is a valuable opportunity for students to combine classroom learning with a real-life look into what they could truly make of themselves.

Preferred qualifications: To be considered for the position, you must be a full-time student at a four year institution. You must have strong interpersonal skills, be self-motivated and have a history of personal success.

To apply: If you enjoy working in a fast-paced, highly productive, value-driven environment, e-mail your resume to Alexandria.pugel@nfmfn.com. For more information, visit our Web site at <http://nfmfn.com/middletonfinancialgroup>

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