



Company: ING Employee Benefits
Job Title: Sales Representative Trainee
Location: Multiple Locations

Attention Graduating Seniors! If you're interested in a career in sales with opportunities to learn and grow, then check this out:

Who is ING?

ING's businesses in the United States offer individual, business and institutional customers innovative financial products and services in insurance, investment, asset management and internet banking.

ING provides retail and institutional clients with products and services in retirement services, annuities, life insurance, employee benefits, mutual funds, financial planning, reinsurance and institutional markets.

ING Employee Benefits is based in Minneapolis, Minnesota, with sales offices located in major cities across the country. ING Employee Benefits offers insurance products that are delivered at the worksite. These products allow employers to create strong employee benefit plans for their employees. We offer traditional group insurance benefits (such as life, disability income, and stop loss coverage). We also offer voluntary insurance products (such as universal life insurance, whole life insurance, critical illness insurance, voluntary disability income, and accident insurance) and retirement programs (such as 401k and other defined contribution plans) – all conveniently delivered at the worksite.

Who is our Ideal Candidate?

- Our ideal candidate demonstrates a high aptitude and interest in sales;
- Motivated self-starter with high energy;
- Possesses strong communication and problem solving skills;
- Able to work well in a team environment;
- Bachelors degree, preferably in sales/marketing, business, economics, liberal arts or a related field.

What are the Job Responsibilities?

Beginning July 2008, participate in a three month home office training program in Minneapolis, MN designed to prepare new hires for ING Employee Benefits sales representative role. Sales trainees will then be assigned to one of our national field sales offices located in major cities across the country, (i.e. Irvine, CA, Atlanta, Boston, Bedminster, NJ, Chicago, Dallas, Greenbelt, MD, Minneapolis, etc.) so candidates must be willing to relocate.

Interested in the position?

Please apply online at: www.ing.com/us/careers and search on Requisition Number 13283BR