



Launch Your Sales Career at Liberty Mutual – A Fortune 100 Company!

Are you looking for a lucrative sales career with a responsible company that has consistently outpaced the industry in year over year growth? Liberty Mutual has an excellent sales opportunity available in our Bellevue and Bothell offices.

Why Liberty Mutual? Liberty Mutual is ranked 95th on the list of Fortune 100. In addition, Liberty Mutual is ranked number 54 in the 2007 Top 100 Places to Launch a Career by Business Week!

This is not a typical insurance sales position! As a direct employee, a Liberty Mutual Sales Representative enjoys unlimited earning potential with a combination of base salary and commissions based on how many auto, home, and life insurance policies you sell. In addition to a wide range of benefits, as a direct employee, your licensing and training are paid by Liberty Mutual.

In this exciting Sales Representative role you will:

- Sell auto, home, and life insurance to consumers for a Fortune 100 company
- Actively prospect for new customers through relationship building, community based networking, and calling members of group voluntary benefit accounts
- Participate in on-site prospecting activities at community and employer events
- Learn the insurance business from the ground up while participating in our extensive training program
- Work in a professional sales environment

What it takes:

- Success driven individual who wants to be in a professional sales role
- Ability and willingness to prospect
- Proven ability to network and build rapport
- Negotiation and closing skills

- Solid sales presentation and communication skills
- Ability to understand complex coverage details and underwriting guidelines.
- Bachelor's degree desired, sales experience is a plus
- Hard work, honesty, integrity and unwavering business ethics

What's in it for you?

- Base salary plus unlimited earning potential!!!!
- Career advancement through our promote from within philosophy
- Outstanding benefits including 401k (company match) and company paid pension plan
- Industry leading sales training
- Recognition programs for top sales performers including bonuses, trips to world class resorts and other awards

It's time to close the deal!

We invite you to apply on-line at www.LibertyMutual.com in the career section of our website please search by keyword 35302BR (Bothell) and 35301BR (Bellevue).

Who are we:

"Helping people live safer, more secure lives" since 1912, Boston based Liberty Mutual Group (www.libertymutualgroup.com) is a leading global multi-line group of insurance companies whose largest line of business is private passenger auto, based on 2006 direct written premium.

As of December 31, 2007, Liberty Mutual Group had \$94.7 billion in consolidated assets, \$82.3 billion in consolidated liabilities and \$25.9 billion in annual consolidated revenue. Liberty Mutual ranks 95th on the Fortune 500 list of largest U.S. corporations based on 2006 revenue, and is the sixth-largest property and casualty insurer in the U.S. based on 2006 direct written premium. Liberty Mutual Group today employs over 41,000 people in more than 900 offices throughout the world.

The company has received financial strength ratings of "Excellent" (A) from the A.M. Best Company, "Good" (A2) from Moody's Investors Service and "Strong" (A) from Standard & Poor's.

Liberty Mutual Group operates under a mutual holding company structure. The three principal insurance companies of the group, Liberty Mutual Insurance Company, Liberty Mutual Fire Insurance Company and Employers Insurance

Company of Wausau, each are stock insurance companies under the ownership of Liberty Mutual Holding Company Inc.