



GMN Aerospace Sales Internship

GM Nameplate is a premier manufacturer of brand identity and user interface components, from labels to touch screens, overlays to complex membrane switch assemblies, injection molded bezels to insert mold decorated interfaces.

www.gmnameplate.com . GMN Aerospace is a group within GM Nameplate.

GMN Aerospace is actively recruiting juniors or seniors interested in a Sales and Marketing career to fill an internship position at our Global Headquarters in the Interbay area of Seattle. In this position, you will be prospecting potential customers through online tools and our proprietary CRM. This involves research via the web as well as outbound calling to identify the decision makers at prospective customers. Please Note: This is information gathering, not phone sales.

Professional Development you will build during this Internship:

The Objective of this Internship is to expose you to lead generation best practices by a growing, aerospace company. You will receive extensive training in a cloud CRM, utilized within many top sales organizations.

Additionally, you will gain a deep understanding of how Sales and Marketing partner to drive new business into the sales funnel. Also, you can obtain valuable experience with and insight into the design, execution, and launch of supporting programs within the Aerospace Industry.

Major Responsibilities/Activities:

- Perform outbound verification calls to prospect companies
- Conduct internet/database research
- Attend sales meetings and sales calls, as necessary
- Assist Marketing with lead generation campaign design

Qualifications:

- Strong communication skills, both verbal and written
- Exceptional organizational skills and detail orientation
- Resourceful and creative problem solver
- Dynamic and driven team player
- Results oriented
- GPA of 3.0 or greater

Other details:

Internship credit only

Bus pass or parking provided

15-20 hours/week depending

The ideal candidate can start in early June and make a 2 Quarter commitment for Summer and Fall quarters.

For consideration, please apply with Carlo Mears at: carlo@gmnameplate.com

Deadline for submission: May 28, 2009

