

Isilon Systems – Sales/Marketing Internship

Isilon Systems is the pioneer and leader in a burgeoning market of clustered storage. Our unique business value is the ability to reduce storage costs, increase workflow productivity, increase IT operating leverage and unlock new revenue potential for our customers. Isilon products are used by the best companies across many industries – MySpace, NBC, Pratt & Whitney, Cedars-Sinai, Lexis Nexis, Kodak Easy Share Gallery and the list goes on.

Isilon Systems is actively recruiting Juniors or Seniors interested in a Sales and Marketing career to fill an internship position at our Global Headquarters in the Belltown area of Seattle. In this role, you will be prospecting potential customers through online tools and our proprietary database. This involves online research as well as outbound calling to identify the decision makers at prospective customers. Note: This is information gathering, not phone sales.

Benefits of this internship:

The goal of this program is to expose you to lead generation best practices by a growing, technology company. You will receive extensive training in Salesforce.com, a leading customer database utilized within many top sales organizations. Additionally, you will gain a deep understanding of how Sales and Marketing partner to drive new business into the sales funnel. Also, you can obtain valuable experience with and insight into the design, execution, and measurement of integrated marketing campaigns within a leading software company.

Major Responsibilities/Activities:

- Perform outbound verification calls to prospect companies
- Conduct internet/database research
- Attend inside sales meetings, as necessary
- Assist Marketing with lead generation campaign design

Qualifications:

Strong communication skills, both verbal and written
Exceptional organizational skills and detail orientation
Resourceful and creative problem solver
Dynamic and driven team player
Results oriented
GPA of 3.0 or greater

Other details:

Internship credit only
Bus pass or parking and free drinks/snacks provided
15-20 hours/week depending on credit desired
The ideal candidate can start in early April and make a 2 Quarter commitment from Spring to Summer quarters.

For consideration, please apply online at: www.isilon.com/careers
Deadline for submission: March 20, 2009

