

## Forecast of Undergraduate Courses 2009-2010

THIS FORECAST IS TENTATIVE AND SUBJECT TO CHANGE		Autumn	Winter	Spring	Summer	
<b>ACCTG</b>						
	199	Accounting for Problem Solving	X	X	X	
**	215	Introduction to Accounting and Financial Reporting	X	X	X	X
**	225	Fundamentals of Managerial Accounting	X	X	X	X
	301	Intermediate Accounting I	X	X	X	X
	302	Intermediate Accounting II	X	X	X	X
	303	Intermediate Accounting III	X	X	X	
	311	Cost Accounting	X	X	X	X
	320	Introduction to Accounting Information Systems	X	X	X	X
	375	Topics in Financial Reporting				
	401	Federal Income Tax Factors in Business Decisions				
	411	Auditing Standards and Principles	X	X	X	X
	420	Database Management for Accounting		X		
	421	Tax Effects of Business Decisions	X	X	X	X
	440	Accounting and Financial Management Decisions	X	X	X	
	450	Business Taxation		X	X	
	451	Individual Income Taxation			X	
	460	Advanced Cost Accounting			X	
	470	Strategic Overview of Accounting				
	471	Internal Auditing				
	480	Accounting for Not-for-Profit Organizations		X	X	
	485	Advanced Financial Accounting	X			
<b>B A</b>						
	390	Business Honors Seminar		X	X	
	470	Accounting and Finance for Non-business Majors				<a href="http://www.extension.washington.edu/ext/">www.extension.washington.edu/ext/</a>
	471	Marketing Analysis and Strategy for Non-business Majors				<a href="http://www.extension.washington.edu/ext/">www.extension.washington.edu/ext/</a>
	472	Managing Human Assets for Non-business Majors				<a href="http://www.extension.washington.edu/ext/">www.extension.washington.edu/ext/</a>
<b>B CMU</b>						
	301	Basic Written Business Communications	X	X	X	X
	302	Basic Written Business Communications for Accounting Majors	X	X	X	X
	410	Business Reports and Other Specialized Communications				
<b>B ECON</b>						
*	300	Managerial Economics	X	X	X	X
	301	Intermediate Macroeconomics	X	X	X	X
	420	Financial Markets	X	X	X	
	426	Competing in the Global Economy	X	X		
	427	International Finance	X	X	X	
<b>ENTRE</b>						
	370	Introduction to Entrepreneurship	X	X	X	
	402	Managing Rapid Growth Companies				
	440	Business Plan Competition Practicum				
	472	Creating a Company I	X	X		
	473	Creating a Company II		X	X	

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<b>FIN</b>					
* 350	Business Finance	X	X	X	X
423	Banking and the Financial System	X	X	X	X
428	International Financial Management		X	X	
450	Problems in Corporate Finance		X	X	
453	Financial Theory and Analysis	X	X	X	X
454	Business Valuation, Investment, and Financing	X	X	X	
457	Entrepreneurial Finance	X	X	X	
460	Investments	X	X	X	X
461	Financial Futures and Options Markets	X	X	X	X
462	Management of Financial Risk		X	X	
<b>I BUS</b>					
* 300	The International Environment of Business	X	X	X	X
330	Business Environment in Developing Nations		X		
340	Business Environment in Industrial Countries			X	
440	Business in Asia				
470	Management of International Trade Operations	X			
480	Multinational Operations Management		X		
491	CISB SEMINAR	X	X	X	
496	International Business Practicum			X	
<b>IS</b>					
* 300	Introduction to Information Systems	X	X	X	X
310	Fundamentals of Business Information Technologies	X	X	X	X
320	Fundamentals of Application Programming	X	X	X	
410	Business Data Communications	X	X		
423	E-Business System Development				
445	Database Management	X	X	X	
460	Systems Analysis and Design		X	X	
461	Systems Implementation				
<b>MGMT</b>					
** 200	Introduction to Law	X	X	X	
* 300	Managing for Organizational Effectiveness	X	X	X	X
311	Managing Human Resources	X			
312	Career Development Workshop				
* 320	Business, Government, and Society	X	X	X	X
321	Legal and Regulatory Environment of Business				
322	Inventing Modern Capitalism				
323	Business Ethics and Corporate Social Responsibility		X		
401	Leadership, Critical Thinking, and Decision Making	X	X	X	
402	Deal-Making and Negotiations	X	X	X	
403	Motivating High Performance	X			
404	Organization Development and Change				
411	Recruiting and Hiring Talent		X		
412	Performance Appraisal and Compensation			X	
413	Labor Law and Collective Bargaining				
421	Commercial Law				
422	Protecting Intellectual Property in a Global Economy				
* 430	Business Policy	X	X	X	X
* 430H	Business Policy - Honors			X	
<b>MKTG</b>					
* 301	Marketing Concepts	X	X	X	X
335	Principles of Selling	X	X	X	

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<b>MKTG cont.</b>					
340	Advertising	X	X	X	
370	Retailing	X	X	X	
410	Product Management		X		
411	Business to Business Marketing		X		
412	Consumer Marketing & Brand Management			X	
415	Foundations of Pricing Strategies		X		
430	Sales Force Management	X	X	X	
445	Multicultural Marketing and Business Development		X		
446	Repositioning & Instituting Change in a Multicultural Business Env.			X	
450	Consumer Behavior	X	X	X	
455	Entrepreneurial Marketing	X		X	
460	Marketing Research	X	X	X	
465	Marketing Data: Measurement and Analysis			X	
470	International Marketing		X		
475	Retail Strategy: Internet and Global Dimensions				
477	Merchandise Acquisition and Management	X			
478	Retail Merchandising and Design Management		X		
480	Advanced Marketing Management				
485	Strategic Market Management			X	
496	Marketing Practicum			X	
<b>OPMGT</b>					
* 301	Principles of Operations Management	X	X	X	X
402	Introduction to Logistics				
443	Inventory and Supply Chain Management	X			
450	Introduction to Project Management				
461	Business of Process Design				
<b>QMETH</b>					
** 201	Introduction to Statistical Methods	X	X	X	X
450	Spreadsheet Models for Managerial Decision Making				

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